WEEKLY TEA MARKET REPORT SALE NO: 43 - 01ST/ 02ND NOVEMBER 2021

ORDER OF SALE

EXESTATE Leafy/LG Small Leaf/BOPIA Grade/Dust /Premium

1. Forbes & Walker Tea Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	Ceylon Tea Brokers PLC
2. Bartleet Produce Marketing (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd
3. Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	John Keells PLC
4. John Keells PLC	Eastern Brokers Ltd	Asia Siyaka Commodities PLC
5. Lanka Commodity Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd
6. Mercantile Produce Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd
7. Eastern Brokers Ltd	Asia Siyaka Commodities PLC	Bartleet Produce Marketing (Pvt) Ltd
8. Ceylon Tea Brokers PLC	John Keells PLC	Lanka Commodity Brokers (Pvt) Ltd

At this week's sale 12,356 lots totalling 6,498,854 kgs were on offer. The breakdown is as follows:

	<u>LOTS</u>	<u>QUANTITY</u>
Ex Estate	682	756,328
Main Sale - High & Medium	1,545	737,345
Low Grown - Leafy	2,389	987,000
Low Grown - Semi Leafy	1,837	827,719
Low Grown - Tippy	2,343	1,159,139
Premium Flowery	384	65,428
Off Grades	2,552	1,379,622
Dust	624	586,273
TOTAL	12,356	6,498,854
Re - Prints	1,873	973,419

Buyers Prompt: 09/11/2021 Sellers Prompt: 10/11/2021

QUALITY

High and Mid Growns were barely maintained, whilst the Low Growns were similar to last.

Page 2

COMMENTS

This week's Auction offerings were fairly similar to last and totalled 6.5 M/Kgs. Low Grown Leafy/Small Leaf category teas met with improved demand, whilst the Semi Leafy category teas and particularly the prices for the PEK/PEK1 grades encountered a bearish sentiment. High & Medium Small Leaf teas witnessed mixed demand - often firm to easier.

Ex-Estate offerings comprised of 0.76 M/Kgs and met with less demand, partially due to perhaps lower quality.

Best Western BOP/BOPF's declined Rs. 20-30 per kg. In the Below Best category, BOP's were irregular. Corresponding BOPF's had on offer a selection of improved teas which appreciated in value, whilst the others declined by up to Rs. 20 per kg. Plainer BOP's were barely maintained, whilst the corresponding BOPF's declined by up to Rs. 20 per kg. Nuwara Eliya BOP's continued to sell well although at lower levels, whilst the corresponding BOPF's were mostly unsaleable. Uda Pussellawa BOP/BOPF's were Rs. 20-40 per kg lower. Uva BOP/BOPF's -better teas were firm around last week's levels, whilst the others declined by Rs. 20-30 per kg.

High and Mid Grown CTC's met with better demand and often sold at firm to dearer rates. Low Grown BP1's were Rs. 20-30 per kg lower, whilst the PF1's were mostly firm around last.

Low Growns comprised of 2.9 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. A selection of well-made teas together with the cleaner secondaries met with fair demand, whilst the balance were irregular.

In the Leafy catalogues, a Select Best BOP1/OP1's in general were irregular, whilst a range of improved Below Best were fully firm to dearer. All others and poorer sorts maintained. A range of well-made OP/OPA's gained, whilst the improved Below Best varieties were firm. Poorer sorts too gained. A range of improved Select Best PEK/PEK1's maintained, whilst a range of improved Below Best varieties commenced firm but declined towards the close of the sale. Teas at the bottom end maintained.

In the Tippy catalogues, FBOP's in general were firm. Few select Best FF1's were firm, whilst the balance together with cleaner Below Best and cleaner teas at the bottom appreciated. Others were fully firm.

In the Premium catalogues, Very Tippy teas continued to attract good demand, whilst the Best maintained. Below Best and teas at the bottom were easier.

NATIONAL TEA SALE AVERAGES - OCTOBER 2021

October elevation averages together with the corresponding averages for 2020

In Sri Lankan Rupees

	21-Oct	21-Sep	MOM Variance	20-Oct	YOY Variance	To date 2021	To date 2020	YOY Variance
High Grown	587.45	568.48	18.97	600.40	-12.95	583.46	571.71	11.75
Medium Grown	530.40	503.92	26.48	568.14	-37.74	549.34	548.85	0.49
Low Grown	634.96	623.55	11.41	678.26	-43.30	643.20	667.01	-23.81
Total	607.38	591.47	15.91	643.70	-36.32	613.65	625.35	-11.70

In U.S.Dollars

			MOM		YOY	To date	To date	YOY
	21-Oct	21-Sep	Variance	20-Oct	Variance	2021	2020	Variance
High Grown	2.95	2.87	0.08	3.12	-0.17	2.98	3.11	-0.13
Medium Grown	2.66	2.54	0.12	3.08	-0.42	2.80	2.99	-0.19
Low Grown	3.19	3.14	0.05	3.63	-0.44	3.28	3.63	-0.35
Total	3.05	2.98	0.07	3.37	-0.32	3.13	3.41	-0.28

Source - Sri Lanka Tea Board (For statistical purposes only)

- * National average for the month of October 2021 totalled Rs. 607.38 (USD 3.05) vis-à-vis Rs. 591.47 (USD 2.98) of September 2021 showing an increase of Rs. 15.91 month on month. In comparison to the average of Rs. 643.70 (USD 3.37) for October 2020, shows a decrease of Rs. 36.32 (USD 0.32) YOY.
- * January-October 2021 cumulative national average of Rs. 613.65 (USD 3.13), records a decrease of Rs. 11.70 (decrease of USD 0.28) vis-à-vis Rs. 625.35 (USD 3.41) of January-October 2020.
- * January-October 2021 cumulative averages of the High & Medium Growns show a positive variance over January-October 2020 averages, whilst the Low Growns show a negative variance in LKR. However, all elevations show a negative variance in USD terms.

A detailed report is on Page No. 8.

Page 3 Page 3

MARKET

Firm to easier

HIGH GROWN TEAS

BOP

Best Western's declined Rs. 20-30 per kg and more following quality. Teas in the Below Best category were irregular. At the lower end, clean leaf teas declined Rs. 20-40 per kg and more, whilst the poor leaf types were barely maintained. Nuwara Eliya's were irregular and easier following quality, Uda Pussellawa's - Better sorts were Rs. 20-40 per kg lower. Uva's, where quality was maintained, prices were firm, whilst the others declined Rs. 20-30 per kg and often remained without bids

BOPF

Best Western's declined Rs. 20-30 per kg. In the Betow Best category select improved teas were firm, whilst the others together with teas at the lower end of the market declined Rs. 20 per kg. Nuwara Eliya's were mostly unsaleable. Uda Pussellawa's declined Rs, 20-40 per kg and more and were often unsold. Uva's, where quality was maintained, prices were firm, whilst the others were Rs. 20-30 per kg lower.

OP/OPA

Best and Below Best OP/OPA's firm on last whilst the lower end were dearer Rs. 10-20 per kg.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available were irregularly dearer. Orthodox leafy PEK/PEK1's in general were easier Rs. 10-20 per kg and more at times. Better Rotovane PEK's irregular but mostly firm. Others sold at last levels.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available gained sharply. Well made Orthodox leafy FBOP/FF1's in general were dearer Rs. 10-20 per kg.

QUOTATIONS IN (Rs/kg)	<u>B</u> (<u>OP</u>	BC	<u>PF</u>	<u>PEKOE</u>	Z / FBOP	<u>C</u>	<u> P</u>
Sale Date	26/27 OCT	01/02 NOV	26/27 OCT	01/02 NOV	26/27 OCT	01/02 NOV	26/27 OCT	<u>01/02</u> <u>NOV</u>
Best Westerns	720 - 850	710 - 840	710 - 800	690 - 770	680 - 860	650 - 890	620 - 750	600 - 680
Below Best Westerns	650 - 710	630 - 700	650 - 700	620 - 680	550 - 660	530 - 640	450 - 600	440 - 580
Plainer Westerns	620 - 640	460 - 620	590 - 640	580 - 610	380 - 530	380 - 520	400 - 440	400 - 420
Nuwara Eliyas	630 - 790	600 - 720	600 - 890	N/A	650 - 860	650 - 980	N/A	N/A
Brighter Udapussellawas	590 - 630	540 - 600	590 - 640	550 - 630	700 - 770	660 - 780	480 - 640	500 - 640
Other Udapussellawas	510 - 540	450 - 510	540 - 570	530 - 540	400 - 670	420 - 640	400 - 460	400 - 480
Best Uvas	580 - 630	550 - 620	590 - 650	570 - 640	640 - 870	680 - 1100	560 - 620	580 - 680
Other Uvas	500 -570	500 - 540	540 - 550	N/A	380 - 600	410 - 660	400 - 540	400 - 560

MEDIUM GROWN TEAS

BOP Teas in the high price bracket continued to sell well, whilst the others were irregular.

BOPF Better teas had hardly any offerings, whilst the poorer sorts declined Rs. 20 per kg and more.

OP/OPA's in general were dearer Rs. 10-20 per kg including the teas at the lower end.

PEKOE/PEKOE1 PEK/PEK1's in general were easier Rs. 10-20 per kg and more at times

FBOP/FBOPF1 Well made FBOP's irregularly dearer whilst others too were dearer Rs. 10-20 per kg. Select

best FF1's were firm to dearer whilst others in general gained Rs. 10-20 per kg.

QUOTATIONS IN (Rs/kg)	<u>B</u> (<u>OP</u>	BC	<u>PF</u>	PEKOE	Z / FBOP	<u>C</u>	<u>P</u>
Sale Date	<u>26/27</u> <u>OCT</u>	01/02 NOV	26/27 OCT	01/02 NOV	26/27 OCT	01/02 NOV	26/27 OCT	<u>01/02</u> <u>NOV</u>
Good Mediums	650 - 840	690 - 800	N/A	N/A	780 - 1080	760 - 1100	560 - 660	580 - 710
Other Mediums	430 - 570	400 - 520	410 - 470	410 - 480	400 - 760	410 - 730	400 - 540	400 - 560

Contd...4

Page 4

UNORTHODOX TEAS

HIGH GROWN BP1s - Hardly any offerings. PF1s - Sold around last week's levels.

MEDIUM GROWN BP1s - Hardly any offerings. PF1s - Firm and Rs. 10 per kg dearer.

LOW GROWN BP1s - Declined Rs. 20-30 per kg. PF1s - High price teas of last week declined Rs. 20-30 per

kg, whilst the others were mostly firm.

QUOTATIONS IN (Rs/kg)	<u>B</u>	<u>P 1</u>	<u>P</u> 1	F <u>1</u>
Sale Date	26/27 OCT	01/02 NOV	26/27 OCT	01/02 NOV
High Grown	450 - 550	470 - 550	480 - 650	470 - 650
Medium Grown	450 - 500	400 - 530	470 - 560	480 - 610
Low Grown	550 - 680	560 - 660	580 - 830	580 - 820

OFF GRADES

FGS1/FGSBest and Below Best FGS/FGS1's were firm to easier by Rs.10 per kg and more. Teas at the

bottom end followed a similar trend. Low Growns - Best and Below Best varieties were firm on last levels, whilst the teas at the bottom end were firm to selectively dearer by Rs. 10 per

kg. CTC's in general were firm on last levels.

BROKENS BM - Best varieties gained by Rs.10 per kg, whilst Below Best and poorer sorts were firm on

last. BP's were irregular.

BOP1A Best varieties easier by Rs. 10-20 per kg. Bolder varieties declined sharply by Rs.20-30 per

kg. Below Best varieties were irregular. Poorer sorts were dearer by Rs.10-20 per kg and

more towards the progression of the sale.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u>IUM</u>	<u>L(</u>	<u>)W</u>
Sale Date	<u>26/27 OCT</u>	<u>01/02 NOV</u>	<u>26/27 OCT</u>	<u>01/02 NOV</u>	<u>26/27 OCT</u>	01/02 NOV
Better Fannings (Orthodox)	480 - 590	480 - 600	480	460 - 500	470 - 570	470 - 500
Better Fannings (CTC)	N/A	N/A	450 - 490	460 - 490	N/A	540
Other Fannings (Orthodox)	340 - 390	350 - 390	340 - 390	350 - 390	340 - 390	350 - 390
Other Fannings (CTC)	N/A	N/A	430	390	300 - 380	300 - 400
Good Brokens	460 - 650	470 - 540	450 - 550	460 - 650	460 - 700	470 - 710
Other Brokens	340 - 390	350 - 390	340 - 390	350 - 390	340 - 390	350 - 390
Better BOP1As	410 - 460	420 - 480	440 - 540	450 - 520	450 - 680	460 - 630
Other BOP1As	370 - 400	380 - 410	370 - 430	380 - 440	360 - 440	360 - 450

DUSTS

DUST1

The Dust1 market met with irregular demand following less inquiry from the exort category. The select Best category Dust1's sold at firm levels at the commencement of the sale, thereafter declining by Rs. 20-30 per kg or more at times. Best and Below Best Dust1's declined by Rs. 15-20 per kg. Best Low Grown Dust1's depreciated by Rs. 30-40 per kg, while secondary Dust1's were firm to easier by Rs. 10-15 per kg. Best High & Medium grown CTC's continued to meet with irregular demand, where price levels declined varying between Rs. 20-30 per kg on average. Poorer sorts continued to sell at last week's closing levels.

<u>DUST</u>

Clean secondaries were firm to dearer by Rs. 10-20 per kg, whilst others and poorer sorts held firm. Low Grown varieties were also firm to dearer by Rs. 20-30 per kg.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u>IUM</u>	LC	<u>)W</u>
Sale Date	26/27 OCT	<u>01/02 NOV</u>	26/27 OCT	<u>01/02 NOV</u>	26/27 OCT	<u>01/02 NOV</u>
Better Primary Dust (Orthodox)	670-1020	660-1000	540 - 710	500 - 560	530 - 660	540 - 680
Better Primary Dust (CTC) P. Dust	520 - 610	530 - 610	520 - 600	530 - 610	500 - 750	480 - 710
Below Best Primary Dust (Orthodox)	510 - 660	500 - 650	470 - 530	420 - 490	430 - 520	430 - 530
Other Primary Dust (CTC) P. Dust	500 - 510	460 - 520	440 - 510	350 - 520	345 - 490	360 - 470
Other Primary Dust (Orthodox)	335 - 490	330 - 490	330 - 460	320 - 410	325 - 420	310 - 420
Better Secondary Dust	490 - 640	500 - 630	380 - 480	370 - 400	470 - 740	400 - 480
Other Secondary Dust	325 - 480	315 - 490	325 - 370	315 - 360	325 - 460	295 - 390

^{*} Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

Contd...5

Page 5 Page 5

LOW GROWN TEAS

FBOP/FBOP1 Well-made FBOP's together with Below Best maintained. However, cleaner teas at the bottom appreciated. Balance were firm. FBOP1's in general were firm to dearer.

BOP Well-made BOP's maintained, whilst cleaner Below Best appreciated. Balance were firm.

<u>BOP1</u> Select Best BOP1's were irregular, while a range of improved Below Best varieties were fully firm

to selectively dearer. Others and poorer sorts maintained.

OP1 Select Best OP1's were irregular and mostly lower. A range of improved Below Best varieties

were fully firm to dearer, while others and poorer sorts maintained.

OP A few select Best OP's maintained, while others were irregular. Improved Below Best varieties

were generally firm, whilst poorer sorts met with improved demand.

OPAA range of select Best OPA's maintained, while a few well-made Below Best varieties met with

improved demand. Others and poorer sorts too were fully firm to dearer.

PEKOE A range of Select Best PEK/PEK1's maintained, while a range of improved Below Best varieties

commenced firm but declined towards the close of the sale. Others and mixed varieties in

particular were easier and remained unsold due to lack of suitable bids.

BOPF Select Best and Best BOPF together with cleaner secondaries appreciated. Balance sold around

last levels.

FBOPF/FBOPF1 Very Tippy teas continued to attract good demand. Best were firm last levels. Below Best and teas

at the bottom were easier. Select Best FF1's together with cleaner Below Best appreciated. Cleaner

teas at the bottom too followed a similar trend. Balance were firm.

QUOTATIONS IN (Rs/kg)	SELEC	T BEST	BE	<u>est</u>	BELOV	V BEST	<u>OTH</u>	IERS
Sale Date	26/27 OCT	<u>01/02 NOV</u>	26/27 OCT	01/02 NOV	26/27 OCT	01/02 NOV	26/27 OCT	01/02 NOV
FBOP 1	840 - 880	850 - 880	670 - 740	670 - 750	520 - 570	520 - 580	400 - 470	400 - 480
FBOP	870-1000	880-1000	780 - 850	780 - 850	680 - 740	680 - 750	400 - 550	420 - 550
BOP 1	1000-1600	1000-1550	980-1000	980-1000	970 - 980	970 - 980	630 - 730	630 - 730
BOP	900-1000	900-1000	750 - 810	770 - 820	560 - 660	560 - 680	400 - 480	420 - 500
BOPF	680 - 750	700 - 750	500 - 550	500 - 550	400 - 430	400 - 430	360 - 390	360 - 390
FBOPF (TIPPY)/FBOPF SP	2600-3000	2200-2550	1200-1350	1000-1300	750 - 850	750 - 800	600 - 700	600 - 650
FBOPF 1	860 - 920	880 - 940	780 - 840	800 - 860	560 - 690	580 - 700	410 - 490	420 - 500
FBOPF	1200-1350	1000-1200	880 - 950	850 - 900	560 - 660	560 - 650	410 - 530	420 - 530
OP 1	1000-1650	1000-1450	980-1000	990-1000	940 - 970	950 - 970	580 - 720	580 - 720
OP	780 - 830	780 - 820	760 - 770	760 - 770	730 - 740	740 - 750	510 - 600	510 - 600
OPA	800-1080	800-1140	690 - 790	690 - 790	590 - 680	590 - 680	350 - 590	350 - 590
PEKOE	900-1700	900-1450	780 - 820	770 - 810	600 - 700	590 - 690	450 - 550	450 - 550
PEK 1	900-1500	900-1430	780 - 820	780 - 820	650 - 750	650 - 750	600 - 650	600 - 650

Page 6 Page 6

TOP PRIC	ES IN (RS/I	KGS)	- SALE	C OF 01ST/ 02	2ND NOVEM	1BER	2021
WESTERN MEDIUM				Green Lanka	OPA		1,140.00
Harangalla	BOP	(a)	860.00	Lumbini	PEK		1,450.00
Dartry Valley	BOP	0	840.00	New Laksakanda	PEK1		1,430.00
Doombagastalawa	BOP	<u>@</u>	800.00	UVA MEDIUM			
Doombagastalawa	BOPSp	\bar{a}	830.00	Aruna Passara	BOP		770.00
Ancoombra	BOPSp		830.00	Halpewatte Uva	BOPSp		840.00
Ancoombra	BOPF/BOPFSp		610.00	Dickwella	BOPF/BOPFSp		840.00
Craighead	BOPF/BOPFSp	@	580.00	Demodera'S'	BOP1		1,020.00
Weeralugolla Harangalla	BOPF/BOPFSp BOP1	@	580.00 1,000.00	Halpewatte Uva Halpewatte Uva	FBOP/FBOP1 FBOPF/FBOPF1		1,000.00 880.00
Craighead	FBOP/FBOP1	@ @	1,100.00	Demodera'S'	FBOPF/FBOPF1	@	870.00
Doombagastalawa	FBOP/FBOP1	<u>a</u>	1,020.00	Dickwella	FBOPF/FBOPF1	<u>a</u>	860.00
Harangalla	FBOP/FBOP1	<u>@</u>	1,000.00	Dickwella	OP/OPA	<u>@</u>	700.00
Craighead	FBOPF/FBOPF1	<u>a</u>	900.00	Telbedde	OP/OPA	<u>@</u>	670.00
Harangalla	FBOPF/FBOPF1	<u>@</u>	880.00	Demodera'S'	OP/OPA	<u>a</u>	650.00
Dartry Valley	FBOPF/FBOPF1	<u>a</u>	870.00	Halpewatte Uva	OP/OPA		650.00
Craighead	OP/OPA	<u>@</u>	710.00	Wewesse	OP/OPA		650.00
Harangalla	OP/OPA	@	700.00	Halpewatte Uva	OP1		800.00
Orange Field	OP/OPA	_	700.00	Sarnia Plaiderie	PEK/PEK1	@	820.00
Craighead	OP1	@	980.00	UVA HIGH			
Dartry Valley	PEK/PEK1	@	920.00	Aislaby	BOP		790.00
Uplands	PEK/PEK1		920.00	Uvakellie	BOPSp		750.00
Harangalla	PEK/PEK1		920.00	Bandaraeliya	BOPF/BOPFSp	<u>@</u>	640.00
WESTERN HIGH				Kelliebedde	BOPF/BOPFSp	@	590.00
Somerset	BOP	@	840.00	Glenanore	BOP1	@	920.00
Somerset	BOPSp		760.00	Aislaby	FBOP/FBOP1	<u>@</u>	1,100.00
Gouravilla	BOPF/BOPFSp	@	770.00	Glenanore	FBOPF/FBOPF1	@	850.00
Bearwell	BOPF/BOPFSp		760.00	Ellathota Uva	OP/OPA		680.00
Waltrim	BOPF/BOPFSp		760.00	Glenanore	OP1	@	740.00
Strathspey	BOPF/BOPFSp BOPF/BOPFSp	@	760.00 750.00	Aislaby	PEK/PEK1	@	850.00
Ingestre Norwood	BOPF/BOPFSp	@ @	750.00	UNORTHODOX HIC	GH		
Bridwell	BOPF/BOPFSp	ω	750.00	Duninane CTC	PF1		650.00
Bambrakelly	BOP1	@	980.00	Ulugedara CTC	BP1		550.00
Glenloch	FBOP/FBOP1	<u>a</u>	890.00	Ulugedara CTC	BPS		580.00
Bogahawatte	FBOP/FBOP1	•	890.00	UNORTHODOX ME	DIUM		
Bambrakelly	FBOPF/FBOPF1	<u>@</u>	830.00	Rothschild CTC	PF1		610.00
Bambrakelly	OP/OPA	<u>a</u>	680.00	Strathdon CTC	BP1		530.00
Venture	OP1	_	780.00	Donside CTC	BPS	@	460.00
Bambrakelly	OP1	@	770.00	UNORTHODOX LO	W		
Weddemulla	PEK/PEK1	_	800.00	Hingalgoda CTC	PF1		820.00
Bambrakelly	PEK/PEK1	@	740.00	Suduwelipothahena CT		@	660.00
NUWARA ELIYAS				_		•	
Mahagastotte	BOP	<u>@</u>	720.00	PREMIUM FLOWE			2,550.00
Lovers Leap	BOP		720.00	New Deniyaya Ethoya watta	FBOPFSp FBOPFSp	@	2,350.00
Court Lodge	FBOP/FBOP1	@	980.00	Biyolta	FBOPFSp	@	2,300.00
Court Lodge	PEK/PEK1	@	920.00	Lions	FBOPFExSp	w	3,050.00
UDAPUSSELLAWAS				Thundola Ella	FBOPFExSp1		3,500.00
Mooloya	BOP		600.00		120112		2,200.00
Luckyland	BOPSp		560.00	DUSTS	DI IOTI		1 000 00
Kirklees	BOPF/BOPFSp		630.00	Wattegodde	DUST1		1,000.00
Delmar	FBOP/FBOP1	@	780.00	Ceciliyan	PDUST		710.00
Blairlomond	FBOPF/FBOPF1	<u>@</u>	830.00	OFF GRADES			
Gordon	FBOPF/FBOPF1	@	800.00	Kotiyagalla	FGS/FGS1		600.00
Delmar	FBOPF/FBOPF1	@	790.00	Clydesdale	FGS/FGS1		600.00
Delmar	OP/OPA	@	640.00		FGS/FGS1	@	570.00
Blairlomond Gordon	OP/OPA OP/OPA	@	640.00 610.00	Hingalgoda CTC Makandura	PFGS BM		540.00 710.00
Gordon	OP/OPA OP1	@ @	770.00	Makandura Galaboda	BM BP		660.00
Delmar	PEK/PEK1	<i>a</i> ,	760.00		BOPIA		630.00
	I EK/I EKI	w	700.00	Bromon	DOTIN		050.00
LOW GROWNS	DOD		4 4 4 6 6 6				
Wathurawila	BOP		1,140.00				
Suduwelipothahena Sup			1,060.00				
Sunrise Kiruwanaganga	BOPF	<i>@</i>	920.00 940.00				
Pothotuwa	BOPFSp FBOP	@ @	1,350.00				
Mulatiyana Hills	FBOP	w	1,200.00				
Ceciliyan	FBOP		1,200.00				
Sithaka	FBOP		1,200.00				
Kiruwanaganga	FBOP	@	1,180.00				
Hidellana	FBOP1	_	1,140.00				
Himara	FBOPF		1,350.00				
Rajjuruwatta Super	FBOPF1		1,300.00				
Ceciliyan	BOP1		1,550.00				
Pothotuwa	OP1	@	1,450.00				
Mulatiyana Hills	OP1		1,450.00				
Ceciliyan	OP1	~	1,450.00				
Kanneliya	OP1	@	1,300.00				
Green Lanka	OP	ъ.	820.00	.d. 4 11 75°		ъ :	ъ.
@ Sold by For	rbes & Walker Tea	Brokers	(Pvt) Ltd/*	**All Time Record Pr	nce * Equal All Time	e Kecord	Price
EODDE	C 6. WALKED TE	A DDOI/	EDC (DVT)	ITD SALE OF A1S	T/O2ND NOVEMBI	ED 2021	

Page 7 Page 7

TODATE PRIVATE SALES 5,010,218	WEEKLY	TODATE
	74,152	3,975,700
241,713,224 FORWARD CONTRACTS	4,683,027	215,384,628

193,340

319,931

219.873.599

7,468,991

12,320

4.769.499

143,214

NIL

OHANTITY SOLD	AND THE	AVEDACE	DDICE DED	AUCTION

DIRECT SALES

TOTAL

BMF EXCLUDED FROM PRIVATE SALE

		<u>2021</u>			<u>2020</u>			<u>2019</u>	
SALE DATE	QTY <u>M/KG</u>	AV/PRICE <u>RS</u>	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> Equivalent
18TH OCT 2021	3.61	624.50	3.15	5.27	652.85	3.58	5.59	533.95	2.98
27TH OCT 2021	5.55	622.01	3.13	4.68	658.14	3.61	5.32	541.47	3.01

Source: Central Bank of Sri Lanka / Buying Rates

1,846,610

248,570,052

8,803,647

NIL

WEEKLY

129,274

5,558,343

5,751,097

234,506

63,480

NIL

RATES OF EXCHANGE AS AT 02ND NOVEMBER 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	198.50	270.12	1.72	228.49
2020	182.29	234.76	1.72	211.18
2019	179.59	229.93	1.63	198.20

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 25 - 31 October 2021

Western/Nuwara Eliya Regions

The Western Region reported sunny mornings and overcast evenings with showers, whilst gloomy weather conditions with moderate showers were reported in the Nuwara Eliya Region throughout the week. The Department of Meteorology expects heavy showers in both regions in the week ahead.

Uva/Udapussellawa Region

Overcast weather conditions with evening showers was reported in the Udapussellawa Region, whilst bright mornings and gloomy evenings with heavy showers were reported in the Uva Region throughout the week. Heavy showers are expected in the Uva Region in the week ahead by the Department of Meteorology.

Low Growns

Bright mornings and evening showers were reported in the Low Grown Region throughout the week. The Department of Meteorology expects heavy showers in the Sabaragamuwa and Ruhuna regions in the week ahead.

Crop Intake

The Western, Uva and Udapussellawa regions reported an increase, whilst the Nuwara Eliya and Low Grown regions maintained the crop intake.

Page 8 Page 8

PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO: 42

SALE OF: 26TH/27TH OCTOBER 2021

		<u>2021</u>			<u>2020</u>				<u>2019</u>			
	WEE	KLY	TOD	ATE	WEEKLY TODATE			WEEKLY		TODATE		
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	552.17	2.78	548.29	2.80	581.20	3.19	544.45	2.97	433.16	2.41	458.55	2.58
Western High Grown	645.77	3.25	601.17	3.07	641.49	3.52	591.62	3.22	501.95	2.79	518.58	2.92
CTC High Grown	581.58	2.93	532.64	2.72	582.31	3.20	543.78	2.96	489.45	2.72	457.95	2.58
High Grown (Summary)	614.01	3.09	584.73	2.98	621.30	3.41	576.96	3.14	484.24	2.70	501.62	2.83
Uva Medium Grown	567.27	2.86	566.01	2.89	594.26	3.26	583.04	3.18	484.92	2.70	488.98	2.75
Western Medium Grown	531.81	2.68	535.97	2.74	564.27	3.10	530.61	2.89	430.57	2.40	452.30	2.55
CTC Medium Grown	486.21	2.45	497.88	2.54	554.69	3.05	498.83	2.72	529.11	2.95	426.50	2.40
Medium Grown (Summary)	542.33	2.73	545.14	2.78	573.94	3.15	547.04	2.98	443.81	2.47	462.33	2.60
Orthodox Low Grown	657.41	3.31	654.52	3.34	700.03	3.84	684.53	3.73	589.07	3.28	582.51	3.28
CTC Low Grown	489.17	2.46	503.94	2.57	574.71	3.15	475.74	2.59	486.60	2.71	427.83	2.41
Low Grown(Summary)	646.06	3.25	646.16	3.30	692.18	3.80	669.22	3.65	581.14	3.24	571.84	3.22
Total	622.01	3.13	615.84	3.14	658.13	3.61	629.15	3.43	541.47	3.01	540.36	3.04

Source: Oanda Exchange Rates

Source: MSL - Averages

OCTOBER 2021 TOGETHER WITH THE CORRESPONDING AVERAGES FOR 2020 & 2019

		<u>2021</u>			<u>2020</u>				<u>2019</u>				
	MON	NTH	TOD	TODATE		MONTH		TODATE		MONTH		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	
Uva High Grown	542.51	2.72	551.22	2.81	573.05	3.12	547.90	2.98	435.72	2.42	464.33	2.62	
Western High Grown	634.23	3.18	606.00	3.09	636.55	3.47	596.56	3.25	496.72	2.76	522.15	2.94	
CTC High Grown	570.27	2.86	529.28	2.70	561.60	3.06	540.31	2.94	458.34	2.55	452.59	2.55	
High Grown (Summary)	587.45	2.95	583.46	2.98	600.40	3.27	571.71	3.11	477.59	2.66	503.86	2.84	
Uva Medium Grown	554.00	2.78	564.49	2.88	589.70	3.21	581.46	3.17	469.09	2.61	491.84	2.77	
Western Medium Grown	512.88	2.57	535.00	2.73	557.17	3.04	530.77	2.89	423.31	2.35	452.78	2.55	
CTC Medium Grown	478.11	2.40	497.61	2.54	534.74	2.91	498.05	2.71	417.26	2.32	426.66	2.40	
Medium Grown (Summary)	530.40	2.66	549.34	2.80	568.14	3.10	548.85	2.99	438.32	2.44	465.59	2.62	
Orthodox Low Grown	647.68	3.25	654.61	3.34	690.15	3.76	684.67	3.73	572.36	3.18	582.72	3.28	
CTC Low Grown	486.36	2.44	503.03	2.57	536.79	2.93	475.95	2.59	461.63	2.57	428.70	2.41	
Low Grown(Summary)	634.96	3.19	643.20	3.28	678.26	3.70	667.01	3.63	561.90	3.13	571.78	3.22	
Total	607.38	3.05	613.65	3.13	643.70	3.51	625.35	3.41	525.43	2.92	540.16	3.04	

Source - Management Systems Ltd compiled on behalf of the Colombo Brokers Association / Oanda Exchange Rates (For statistical purposes only)

Page 9

BANGLADESH AUCTION

SALE OF - 1ST NOVEMBER 2021 (SALE NO. 25)

CTC LEAF: 47,165 packages of Current Season teas on offer continued to meet with a fairly good demand.

BROKENS: Well made good liquoring Brokens were a good market but were slightly easier. Medium and plainer varieties met with less demand and were a little easier following quality with some withdrawals. BLF teas were a little less in demand and were easier.

FANNINGS: Good liquoring Fannings once again met with a good market and sold at around last levels. Medium varieties met with a good demand with quite fair competition and were mostly firm. Plainer varieties were easier with some withdrawals. BLF teas were a little less in demand and were easier.

CTC DUST: 11,320 packages of Current Season & 60 packages of Old Season teas on offer met with a good demand. Select few good liquoring Dusts met with good competition and advanced by Tk.5/- to Tk.7/-. Other good liquoring Dusts also sold at around last levels. Their Mediums were a good market and were fully firm to slightly dearer following quality. Plain and BLF Dusts were easier by Tk.3/- to Tk/.5/- with several withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Blenders continued to lend useful support for both good and Medium varieties whilst Loose Tea Trade were less active this week. Select few lines of good liquoring varieties were well competed for and prices for these appreciated quite considerably. Dusts sold well.

Our catalogue (Sale 25): Avg: Tk 205.29, Sold 79.5 % & (Sale 24) Avg: Tk 204.82, sold 84.0 %.

QUOTATIONS	BROKENS		FANNINGS
Large	NQTA	Best	2.42-2.51
Medium	2.25-2.35	Good	2.31-2.37
Small	2.27-2.42	Medium	2.25-2.28
Plain	2.13-2.19	Plain	2.14-2.20
BLF	1.95-2.11	BLF	1.95-2.11

Courtesy - National Brokers Limited.

KOLKATA AUCTION

SALE OF - 2ND & 3RD NOVEMBER 2021 (SALE NO. 44)

Good demand. Best Assams firm. Good Assams are around last. Remainder barely steady. Western India operating. Hindustan Unilever operating. Tata Consumer Products fair enquiry. Exporters operating.

 $Courtesy-Associated\ Brokers\ Private\ Ltd.,\ Kolkata.$

GUWAHATI AUCTION

SALE OF - 2ND NOVEMBER 2021 (SALE NO. 44)

Good demand for good, best and better medium Assams at firm to occasionally dearer rates. Fair demand for remainder at around last levels. HUL/TCPL and buyers for upcountry destinations operating. Exporters selective.

Courtesy - Associated Brokers Pvt. Ltd., Guwahati.

MOMBASA /MALAWI /JAKARTA /COCHIN AUCTION

Due to the advancement of Tea Auctions in Colombo this week reports of the above Auction Centres were not available at the time of printing this publication.

Page 10 Page 10

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Differe	nce +/-
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	Sept	21.9	22.0	22.5	232.9	201.4	234.4	-31.5	33.0
Bangladesh	Sept	13.38	12.14	12.61	65.94	57.45	64.76	-7.25	6.84
North India	Sept	168.9	163.9	141.4	853.4	698.7	773.4	-154.7	74.7
South India	Sept	16.9	24.1	22.4	153.8	160.1	182.9	6.3	22.8
Malawi	Aug	1.66	1.26	2.08	37.6	33.6	38.4	-4.0	4.8
Kenya	Aug	37.2	38.5	33.6	281	375.7	342.4	94.7	-33.3

<u>CATALOGUES</u>

SALE NO. 45 SCHEDULED FOR 16TH/17TH NOVEMBER 2021

The Ex Estate catalogue closed on 28th October 2021, excluding violations. The Main sale catalogues too closed on 28th October 2021, excluding violations.

SALE NO. 46 SCHEDULED FOR 23RD/24TH NOVEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 4th November 2021.

SALE NO. 47 SCHEDULED FOR 30TH NOVEMBER/1ST DECEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 11th November 2021.

The details of teas awaiting sale are given on the last page of this report.

Page 11 Page 11

DETAILS OF TEAS AWAITING SALE

SALE NO: 44 SCHEDULED FOR 09TH/ 10TH NOVEMBER 2021

	LOT	QUANTITY kgs	LOW GROWN (CATALOGU	ES	
Ex Estate	708	806,300	Leafy	Closed on	22/10/2021	Violations Excluded
High & Medium	1,519	720,189	Semi Leafy	Closed on	22/10/2021	Violations Excluded
Leafy	2,321	969,680	Tippy	Closed on	22/10/2021	Violations Excluded
Semi Leafy	1,681	752,614				
Tippy	2,173	1,080,450	OTHER MAIN S			
Premium Flowery	413	70.604	High & Medium	Closed on	22/10/2021	Violations Excluded
Off Grades	2,412	1,271,941	Dust	Closed on	22/10/2021	Violations Excluded
Dust	568	559,246	Premium Flowery		22/10/2021	Violations Excluded
TOTAL	11,795	6,231,024	Off Grades	Closed on	22/10/2021	Violations Excluded
IOIAL		0,231,024	BOP1A	Closed on	22/10/2021	Violations Excluded
Re-print	819	416,981	Ex Estate	Closed on	22/10/2021	Violations Excluded

No of Pkgs : 168,294

CTC : 10,210 Pkgs - 551,759 kgs

 SALE NO. 44 - SALE OF 10TH/11TH NOVEMBER 2020
 BUYERS' PROMPT
 : 16/11/2021

 Lots
 : 10,853
 Re-print Lots
 : 422
 SELLERS' PROMPT
 : 17/11/2021

Quantity : 5,909,171 kgs **Re-print Quantity** : 197,849 kgs

SALE NO: 45 SCHEDULED FOR 16TH/ 17TH NOVEMBER 2021

	LOT	QUANTITY kgs	LOW GROWN CA	TALOGUES
Ex Estate	684	774,274	Leafy	Closed on 29/10/2021 Violations Excluded
High & Medium	1,410	671,476	Semi Leafy	Closed on 29/10/2021 Violations Excluded
Leafy	2,203	903,908	Tippy	Closed on 29/10/2021 Violations Excluded
Semi Leafy	1,672	733,893		
Tippy	1,996	973,133	OTHER MAIN SA	<u>LE CATALOGUES</u>
Premium Flowery	369	62,128	High & Medium	Closed on 29/10/2021 Violations Excluded
Off Grades	2,275	1,204,621	Dust	Closed on 29/10/2021 Violations Excluded
	,	, ,	Premium Flowery	Closed on 29/10/2021 Violations Excluded
Dust	518	500,847	Off Grades	Closed on 29/10/2021 Violations Excluded
TOTAL	11,127	5,824,280	BOP1A	Closed on 29/10/2021 Violations Excluded
Re-print	1,171	602,645	Ex Estate	Closed on 29/10/2021 Violations Excluded

No of Pkgs : 156,805

CTC : 9,495 Pkgs - 541,057 kgs

 SALE NO. 45 - SALE OF
 17TH/ 18TH NOVEMBER 2020
 BUYERS' PROMPT
 : 23/11/2021

 Lots
 : 10,370
 Re-print Lots
 : 429
 SELLERS' PROMPT
 : 24/11/2021

Quantity : 5,570,661 kgs **Re-print Quantity** : 198,765 kgs

SALE NO: 44 SCHEDULED FOR 09TH/ 10TH NOVEMBER 2021

	ORDER OF SALE		Approximate Selling To F&W Catalogue	
EX ESTATE	<u>LG Large Lea</u> <u>Leafy/LG Sma</u> <u>Leaf/BOPIA/P</u>	High & Medium/Off Grade/Dust	09TH NOVEMBER 2021 Tippy Teas	- 09.00am
AS	BC	EB	Leafy Teas	09.00am
JK	FW	JK	Leafy Teas	09.15am
LC MB EB	MB LC EB	AS MB FW	Main Sale - High & Medium	11.00am
CTB BC FW	AS JK CTB	BC LC CTB	10TH NOVEMBER 2021 Premium Flowery BOP1A	09.00am 09.40am
			Ex-Estate	10.20am
FW - Forbes & Wall	ker Tea Brokers (Pvt) Ltd	AS - Asia Siyaka Commodities PLC	Off Grades	12.00pm
JK - John Keells PL	.C	MB - Mercantile Produce Brokers (Pvt)Ltd	Dust	03.30pm
BC - Bartleet Produ	ice Marketing (Pvt) Ltd	LC - Lanka Commodity Brokers (Pvt) Ltd		•
EB - Eastern Broke	rs Ltd	CTB - Ceylon Tea Brokers PLC		