

MOST COMPREHENSIVE WEBSITE ON TEA
www.forbestea.com

WEEKLY TEA MARKET REPORT
SALE NO: 43 - 01ST/ 02ND NOVEMBER 2021

<u>ORDER OF SALE</u>		
<u>EXESTATE</u>	<u>LG Large Leaf/Semi Leafy/LG Small Leaf/BOPIA /Premium</u>	<u>High & Medium/Off Grade/Dust</u>
1. Forbes & Walker Tea Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	Ceylon Tea Brokers PLC
2. Bartleet Produce Marketing (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd
3. Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	John Keells PLC
4. John Keells PLC	Eastern Brokers Ltd	Asia Siyaka Commodities PLC
5. Lanka Commodity Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd
6. Mercantile Produce Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd
7. Eastern Brokers Ltd	Asia Siyaka Commodities PLC	Bartleet Produce Marketing (Pvt) Ltd
8. Ceylon Tea Brokers PLC	John Keells PLC	Lanka Commodity Brokers (Pvt) Ltd

At this week's sale 12,356 lots totalling 6,498,854 kgs were on offer. The breakdown is as follows:

	<u>LOTS</u>	<u>QUANTITY</u>
Ex Estate	682	756,328
Main Sale - High & Medium	1,545	737,345
Low Grown - Leafy	2,389	987,000
Low Grown - Semi Leafy	1,837	827,719
Low Grown - Tippy	2,343	1,159,139
Premium Flowery	384	65,428
Off Grades	2,552	1,379,622
Dust	624	586,273
TOTAL	<u>12,356</u>	<u>6,498,854</u>
Re - Prints	1,873	973,419

Buyers Prompt : 09/11/2021
Sellers Prompt : 10/11/2021

| QUALITY | | |
| *High and Mid Grown*s were barely maintained, whilst the *Low Grown*s were similar to last. | | |

FBOP/FBOP1 *Well-made FBOP's together with Below Best maintained. However, cleaner teas at the bottom appreciated. Balance were firm. FBOP1's in general were firm to dearer.*

BOP1 *Select Best BOP1's were irregular, while a range of improved Below Best varieties were fully firm to selectively dearer. Others and poorer sorts maintained.*

OP1 *Select Best OP1's were irregular and mostly lower. A range of improved Below Best varieties were fully firm to dearer, while others and poorer sorts maintained.*

OP *A few select Best OP's maintained, while others were irregular. Improved Below Best varieties were generally firm, whilst poorer sorts met with improved demand.*

OPA *A range of select Best OPA's maintained, while a few well-made Below Best varieties met with improved demand. Others and poorer sorts too were fully firm to dearer.*

PEKOE *A range of Select Best PEK/PEK1's maintained, while a range of improved Below Best varieties commenced firm but declined towards the close of the sale. Others and mixed varieties in particular were easier and remained unsold due to lack of suitable bids.*

BOPF *Select Best and Best BOPF together with cleaner secondaries appreciated. Balance sold around last levels.*

FBOPF/FBOPFI *Very Tippy teas continued to attract good demand. Best were firm last levels. Below Best and teas at the bottom were easier. Select Best FF1's together with cleaner Below Best appreciated. Cleaner teas at the bottom too followed a similar trend. Balance were firm.*

QUOTATIONS IN (Rs/kg)	SELECT BEST		BEST		BELOW BEST		OTHERS	
Sale Date	26/27 OCT	01/02 NOV	26/27 OCT	01/02 NOV	26/27 OCT	01/02 NOV	26/27 OCT	01/02 NOV
FBOP 1	840 - 880	850 - 880	670 - 740	670 - 750	520 - 570	520 - 580	400 - 470	400 - 480
FBOP	870-1000	880-1000	780 - 850	780 - 850	680 - 740	680 - 750	400 - 550	420 - 550
BOP 1	1000-1600	1000-1550	980-1000	980-1000	970 - 980	970 - 980	630 - 730	630 - 730
BOP	900-1000	900-1000	750 - 810	770 - 820	560 - 660	560 - 680	400 - 480	420 - 500
BOPF	680 - 750	700 - 750	500 - 550	500 - 550	400 - 430	400 - 430	360 - 390	360 - 390
FBOPF (TIPPY)/FBOPF SP	2600-3000	2200-2550	1200-1350	1000-1300	750 - 850	750 - 800	600 - 700	600 - 650
FBOPF 1	860 - 920	880 - 940	780 - 840	800 - 860	560 - 690	580 - 700	410 - 490	420 - 500
FBOPF	1200-1350	1000-1200	880 - 950	850 - 900	560 - 660	560 - 650	410 - 530	420 - 530
OP 1	1000-1650	1000-1450	980-1000	990-1000	940 - 970	950 - 970	580 - 720	580 - 720
OP	780 - 830	780 - 820	760 - 770	760 - 770	730 - 740	740 - 750	510 - 600	510 - 600
OPA	800-1080	800-1140	690 - 790	690 - 790	590 - 680	590 - 680	350 - 590	350 - 590
PEKOE	900-1700	900-1450	780 - 820	770 - 810	600 - 700	590 - 690	450 - 550	450 - 550
PEK 1	900-1500	900-1430	780 - 820	780 - 820	650 - 750	650 - 750	600 - 650	600 - 650

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 01ST/ 02ND NOVEMBER 2021

PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO : 42
SALE OF : 26TH/ 27TH OCTOBER 2021

	<u>2021</u>				<u>2020</u>				<u>2019</u>			
	WEEKLY		TODATE		WEEKLY		TODATE		WEEKLY		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	552.17	2.78	548.29	2.80	581.20	3.19	544.45	2.97	433.16	2.41	458.55	2.58
Western High Grown	645.77	3.25	601.17	3.07	641.49	3.52	591.62	3.22	501.95	2.79	518.58	2.92
CTC High Grown	581.58	2.93	532.64	2.72	582.31	3.20	543.78	2.96	489.45	2.72	457.95	2.58
High Grown (Summary)	614.01	3.09	584.73	2.98	621.30	3.41	576.96	3.14	484.24	2.70	501.62	2.83
Uva Medium Grown	567.27	2.86	566.01	2.89	594.26	3.26	583.04	3.18	484.92	2.70	488.98	2.75
Western Medium Grown	531.81	2.68	535.97	2.74	564.27	3.10	530.61	2.89	430.57	2.40	452.30	2.55
CTC Medium Grown	486.21	2.45	497.88	2.54	554.69	3.05	498.83	2.72	529.11	2.95	426.50	2.40
Medium Grown (Summary)	542.33	2.73	545.14	2.78	573.94	3.15	547.04	2.98	443.81	2.47	462.33	2.60
Orthodox Low Grown	657.41	3.31	654.52	3.34	700.03	3.84	684.53	3.73	589.07	3.28	582.51	3.28
CTC Low Grown	489.17	2.46	503.94	2.57	574.71	3.15	475.74	2.59	486.60	2.71	427.83	2.41
Low Grown(Summary)	646.06	3.25	646.16	3.30	692.18	3.80	669.22	3.65	581.14	3.24	571.84	3.22
Total	622.01	3.13	615.84	3.14	658.13	3.61	629.15	3.43	541.47	3.01	540.36	3.04

Source: Oanda Exchange Rates

Source: MSL - Averages

OCTOBER 2021
TOGETHER WITH THE CORRESPONDING AVERAGES FOR 2020 & 2019

	<u>2021</u>				<u>2020</u>				<u>2019</u>			
	MONTH		TODATE		MONTH		TODATE		MONTH		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	542.51	2.72	551.22	2.81	573.05	3.12	547.90	2.98	435.72	2.42	464.33	2.62
Western High Grown	634.23	3.18	606.00	3.09	636.55	3.47	596.56	3.25	496.72	2.76	522.15	2.94
CTC High Grown	570.27	2.86	529.28	2.70	561.60	3.06	540.31	2.94	458.34	2.55	452.59	2.55
High Grown (Summary)	587.45	2.95	583.46	2.98	600.40	3.27	571.71	3.11	477.59	2.66	503.86	2.84
Uva Medium Grown	554.00	2.78	564.49	2.88	589.70	3.21	581.46	3.17	469.09	2.61	491.84	2.77
Western Medium Grown	512.88	2.57	535.00	2.73	557.17	3.04	530.77	2.89	423.31	2.35	452.78	2.55
CTC Medium Grown	478.11	2.40	497.61	2.54	534.74	2.91	498.05	2.71	417.26	2.32	426.66	2.40
Medium Grown (Summary)	530.40	2.66	549.34	2.80	568.14	3.10	548.85	2.99	438.32	2.44	465.59	2.62
Orthodox Low Grown	647.68	3.25	654.61	3.34	690.15	3.76	684.67	3.73	572.36	3.18	582.72	3.28
CTC Low Grown	486.36	2.44	503.03	2.57	536.79	2.93	475.95	2.59	461.63	2.57	428.70	2.41
Low Grown(Summary)	634.96	3.19	643.20	3.28	678.26	3.70	667.01	3.63	561.90	3.13	571.78	3.22
Total	607.38	3.05	613.65	3.13	643.70	3.51	625.35	3.41	525.43	2.92	540.16	3.04

Source - Management Systems Ltd compiled on behalf of the Colombo Brokers Association / Oanda Exchange Rates
(For statistical purposes only)

BANGLADESH AUCTION

SALE OF - 1ST NOVEMBER 2021 (SALE NO. 25)

CTC LEAF: 47,165 packages of Current Season teas on offer continued to meet with a fairly good demand.

BROKENS: Well made good liquoring Brokens were a good market but were slightly easier. Medium and plainer varieties met with less demand and were a little easier following quality with some withdrawals. BLF teas were a little less in demand and were easier.

FANNINGS: Good liquoring Fannings once again met with a good market and sold at around last levels. Medium varieties met with a good demand with quite fair competition and were mostly firm. Plainer varieties were easier with some withdrawals. BLF teas were a little less in demand and were easier.

CTC DUST: 11,320 packages of Current Season & 60 packages of Old Season teas on offer met with a good demand. Select few good liquoring Dusts met with good competition and advanced by Tk.5/- to Tk.7/-. Other good liquoring Dusts also sold at around last levels. Their Mediums were a good market and were fully firm to slightly dearer following quality. Plain and BLF Dusts were easier by Tk.3/- to Tk/.5/- with several withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Blenders continued to lend useful support for both good and Medium varieties whilst Loose Tea Trade were less active this week. Select few lines of good liquoring varieties were well competed for and prices for these appreciated quite considerably. Dusts sold well.

Our catalogue (Sale 25): Avg: Tk 205.29, Sold 79.5 % & (Sale 24) Avg: Tk 204.82, sold 84.0 %.

QUOTATIONS	BROKENS		FANNINGS
Large	NQTA	Best	2.42-2.51
Medium	2.25-2.35	Good	2.31-2.37
Small	2.27-2.42	Medium	2.25-2.28
Plain	2.13-2.19	Plain	2.14-2.20
BLF	1.95-2.11	BLF	1.95-2.11

Courtesy - National Brokers Limited.

KOLKATA AUCTION

SALE OF - 2ND & 3RD NOVEMBER 2021 (SALE NO. 44)

Good demand. Best Assams firm. Good Assams are around last. Remainder barely steady. Western India operating. Hindustan Unilever operating. Tata Consumer Products fair enquiry. Exporters operating.

Courtesy - Associated Brokers Private Ltd., Kolkata.

GUWAHATI AUCTION

SALE OF - 2ND NOVEMBER 2021 (SALE NO. 44)

Good demand for good, best and better medium Assams at firm to occasionally dearer rates. Fair demand for remainder at around last levels. HUL/TCPL and buyers for upcountry destinations operating. Exporters selective.

Courtesy - Associated Brokers Pvt. Ltd., Guwahati.

MOMBASA /MALAWI /JAKARTA /COCHIN AUCTION

Due to the advancement of Tea Auctions in Colombo this week reports of the above Auction Centres were not available at the time of printing this publication.

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Difference +/-	
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	Sept	21.9	22.0	22.5	232.9	201.4	234.4	-31.5	33.0
Bangladesh	Sept	13.38	12.14	12.61	65.94	57.45	64.76	-7.25	6.84
North India	Sept	168.9	163.9	141.4	853.4	698.7	773.4	-154.7	74.7
South India	Sept	16.9	24.1	22.4	153.8	160.1	182.9	6.3	22.8
Malawi	Aug	1.66	1.26	2.08	37.6	33.6	38.4	-4.0	4.8
Kenya	Aug	37.2	38.5	33.6	281	375.7	342.4	94.7	-33.3

CATALOGUES

SALE NO. 45 SCHEDULED FOR 16TH/17TH NOVEMBER 2021

The Ex Estate catalogue closed on 28th October 2021, excluding violations. The Main sale catalogues too closed on 28th October 2021, excluding violations.

SALE NO. 46 SCHEDULED FOR 23RD/24TH NOVEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 4th November 2021.

SALE NO. 47 SCHEDULED FOR 30TH NOVEMBER/1ST DECEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 11th November 2021.

The details of teas awaiting sale are given on the last page of this report.

DETAILS OF TEAS AWAITING SALE

SALE NO : 44 SCHEDULED FOR 09TH/ 10TH NOVEMBER 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	708	806,300	Leafy	Closed on	22/10/2021	Violations Excluded
High & Medium	1,519	720,189	Semi Leafy	Closed on	22/10/2021	Violations Excluded
Leafy	2,321	969,680	Tippy	Closed on	22/10/2021	Violations Excluded
Semi Leafy	1,681	752,614	OTHER MAIN SALE CATALOGUES			
Tippy	2,173	1,080,450	High & Medium	Closed on	22/10/2021	Violations Excluded
Premium Flowery	413	70,604	Dust	Closed on	22/10/2021	Violations Excluded
Off Grades	2,412	1,271,941	Premium Flowery	Closed on	22/10/2021	Violations Excluded
Dust	568	559,246	Off Grades	Closed on	22/10/2021	Violations Excluded
TOTAL	11,795	6,231,024	BOP1A	Closed on	22/10/2021	Violations Excluded
Re-print	819	416,981	Ex Estate	Closed on	22/10/2021	Violations Excluded

No of Pkgs : 168,294

CTC : 10,210 Pkgs - 551,759 kgs

SALE NO. 44 - SALE OF 10TH/ 11TH NOVEMBER 2020

BUYERS' PROMPT : 16/11/2021

Lots : 10,853Re-print Lots : 422

SELLERS' PROMPT : 17/11/2021

Quantity : 5,909,171 kgsRe-print Quantity : 197,849 kgs

SALE NO : 45 SCHEDULED FOR 16TH/ 17TH NOVEMBER 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	684	774,274	Leafy	Closed on	29/10/2021	Violations Excluded
High & Medium	1,410	671,476	Semi Leafy	Closed on	29/10/2021	Violations Excluded
Leafy	2,203	903,908	Tippy	Closed on	29/10/2021	Violations Excluded
Semi Leafy	1,672	733,893	OTHER MAIN SALE CATALOGUES			
Tippy	1,996	973,133	High & Medium	Closed on	29/10/2021	Violations Excluded
Premium Flowery	369	62,128	Dust	Closed on	29/10/2021	Violations Excluded
Off Grades	2,275	1,204,621	Premium Flowery	Closed on	29/10/2021	Violations Excluded
Dust	518	500,847	Off Grades	Closed on	29/10/2021	Violations Excluded
TOTAL	11,127	5,824,280	BOP1A	Closed on	29/10/2021	Violations Excluded
Re-print	1,171	602,645	Ex Estate	Closed on	29/10/2021	Violations Excluded

No of Pkgs : 156,805

CTC : 9,495 Pkgs - 541,057 kgs

SALE NO. 45 - SALE OF 17TH/ 18TH NOVEMBER 2020

BUYERS' PROMPT : 23/11/2021

Lots : 10,370Re-print Lots : 429

SELLERS' PROMPT : 24/11/2021

Quantity : 5,570,661 kgsRe-print Quantity : 198,765 kgs

SALE NO : 44 SCHEDULED FOR 09TH/ 10TH NOVEMBER 2021

ORDER OF SALE			Approximate Selling Time of F&W Catalogues	
EX ESTATE	LG Large Leaf/Semi Leafy/LG Small Leaf/BOPIA/Prem	High & Medium/Off Grade/Dust	09TH NOVEMBER 2021	
			Tippy Teas	09.00am
AS	BC	EB	Leafy Teas	09.00am
JK	FW	JK	Leafy Teas	09.15am
LC	MB	AS	Main Sale - High & Medium	11.00am
MB	LC	MB	10TH NOVEMBER 2021	
EB	EB	FW	Premium Flowery	09.00am
CTB	AS	BC	BOP1A	09.40am
BC	JK	LC	Ex-Estate	10.20am
FW	CTB	CTB	Off Grades	12.00pm
FW - Forbes & Walker Tea Brokers (Pvt) Ltd			Dust	03.30pm
JK - John Keells PLC				
BC - Bartleet Produce Marketing (Pvt) Ltd				
EB - Eastern Brokers Ltd				
AS - Asia Siyaka Commodities PLC				
MB - Mercantile Produce Brokers (Pvt)Ltd				
LC - Lanka Commodity Brokers (Pvt) Ltd				
CTB - Ceylon Tea Brokers PLC				